MINUTES OF THE LOUISIANA MOTOR VEHICLE COMMISSION MOTOR VEHICLE SALES FINANCE DIVISION

3519 12th Street Metairie, Louisiana 70002 Monday, September 16, 2019

The meeting was called to order at 11:00 a.m. by Chairman Raymond J. Brandt.

Present were:

Chairman Raymond J. Brandt Commissioner V. Price LeBlanc, Jr. Commissioner Keith P. Hightower Commissioner Joseph W. "Bill" Westbrook Commissioner Allen O. Krake Commissioner Kenneth "Mike" Smith Commissioner Keith M. Marcotte Commissioner Maurice C. Guidry

L. A. House, Executive Director Adrian F. LaPeyronnie, III, Counselor Gregory F. Reggie, Counselor Burgess E. McCranie, Jr., Counselor

Absent were:

Commissioner Gregory Lala Commissioner Eric R. Lane Commissioner Randy Scoggin Commissioner Terryl J. Fontenot Commissioner Harold H. Perrilloux Commissioner Stephen L. Guidry, Jr. Commissioner Donna S. Corley

Also, in attendance were Thanh Bui, Owner of Best Buy Used Cars LLC and Commission staff: Ingya Cattle, Assistant Executive Director; Scott Landreneau, Commission Investigator Supervisor; Commission Investigators: Neil Rogers, Antoine Derouen, Kevin Broussard, Ben Guidry, Angel Blackford, April DeBruhl and Monica Wells; Stacey Broussard, Administrative Coordinator Supervisor; and Administrative Coordinators: Tim Knotts, Alicia Aucoin, and Alyssa Habisreitinger; and Angela Flannery, Accountant.

The Executive Director stated that Mr. Thanh Bui, Owner of Best Buy Used Cars LLC had been called in for a pre-hearing conference on May 13, 2019 for alleged violations for operating without a motor vehicle sales finance license and for advertising using "Best Buy" in its corporate name. The Executive Director referred the Commissioners to its decision at its January 9, 2017 meeting prohibiting the use of the terms "Wholesale", "Best Buy Auto Plex", "Super Discount", or "Guaranteed Auto Finance" in a licensee's name, as it would be an advertising violation. The Executive Director stated the Chairman in response to Mr. Bui's request that he be allowed to utilize "Best Buy" in his corporate name suggested Mr. Bui attend the next Commission meeting and ask for the Commission Members to reconsider their January 9, 2019 decision regarding the use of the term "Best Buy" in corporate names. At this time, Chairman Brandt opened the floor to Mr. Bui to address the Commission Members. Mr. Bui explained he has owned Best Buy Used Cars LLC for 15 years and answered Commission Members questions. After a brief discussion, Commissioner Westbrook made a motion to stand by the Commission's decision rendered on January 9, 2019 and the use of term "Best Buy" in the corporate name would be considered an advertising violation. Commissioner Krake seconded the motion. Chairman Brandt suggested to correct the matter changing the name of your limited liability company or corporation as it cannot be used and resubmitting his application for license.

Chairman Brandt called for a reading of the minutes of the May 13, 2019 meeting. Commissioner Krake made a motion to accept the minutes as read. Commissioner Westbrook seconded this motion and it was unanimously approved.

The Executive Director was directed to include in these minutes the following excerpt from the Louisiana Motor Vehicle Commission meeting immediately preceding this meeting.

"Chairman Brandt asked for a review of the May, June, July and August financial statements of the Louisiana Motor Vehicle Commission, Motor Vehicle Sales Finance Division, copies of which were before each Commission Member. Commissioner Westbrook made a motion to accept the May, June, July and August financial statements as presented and incorporate into these minutes. This motion was seconded by Commissioner Krake and it was unanimously approved."

Chairman Brandt called for a review of the motor vehicle sales finance licenses issued.

The Executive Director reported the applications and supporting documentation were in order for the following initial motor vehicle sales finance applicants.

SALES FINANCE COMPANY	CITY	LIC. #
Harley-Davidson Credit Corp. DBA Harley-Davidson Financial Services	Carson City, Nevada	#SF-2017-01435
Central Auto Sales Inc. of Baton Rouge DBA Central Auto Finance	Baton Rouge, Louisiana	#SF-2019-01230
Auto Group of Lake Charles LLC	Lake Charles, Louisiana	#SF-2019-01233
3:16 Auto Sales LLC	Oak Grove, Louisiana	#SF-2019-01234
Anfield Trailers, LLC DBA Anfield Trailers	Pearl River, Louisiana	#SF-2019-01235
Vermeer Equipment of Texas, LLC DBA Vermeer Texas-Louisiana	Baton Rouge, Louisiana	#SF-2019-01236

Navarre Nissan, LLC DBA Billy Navarre Nissan	Lake Charles, Louisiana	#SF-2019-01237
Credit Acceptance Corporation	Southfield, Mississippi	#SF-2019-01238
Quality Auto Sales of New Iberia LLC	New Iberia, Louisiana	#SF-2019-01242
Southwest Loan Company of Abbeville, L.L.C.	Abbeville, Louisiana	#SF-2019-01250
Deaux Enterprises, LLC	St. Martinville, Louisiana	#SF-2019-01251
Jay Mallard Ford Lincoln, L.L.C. DBA Jay Mallard Ford	Jonesboro, Louisiana	#SF-2019-01289
HG Enterprises of LA LLC DBA B.R. Autoplex	Baton Rouge, Louisiana	#SF-2019-01290
Auto Nation LLC	Kenner, Louisiana	#SF-2019-01293
JW Martin Enterprises, LLC DBA LA Auto Sales	Monroe, Louisiana	#SF-2019-01295
Teche Auto Sales, LLC	New Iberia, Louisiana	#SF-2019-01297
Richardson Auto Group, L.L.C. DBA Richardson Auto Group	Slidell, Louisiana	#SF-2019-01298
LR Financing, LLC	Kenner, Louisiana	#SF-2019-01302
Lake Area Auto Sales LLC DBA Lake Area Auto Sales	Lake Charles, Louisiana	#SF-2019-01303
Value Motors Company	Kenner, Louisiana	#SF-2019-01304
Supreme Autos of Kenner LLC	Slidell, Louisiana	#SF-2019-01305
T and T Used Cars, LLC	Ville Platte, Louisiana	#SF-2019-01308
A to Z Imports, Inc.	Metairie, Louisiana	#SF-2019-01309
3 State Motor Co. DBA 3 State Harley-Davidson	Bossier City, Louisiana	#SF-2019-01310
I Gotcha Transportation	New Iberia, Louisiana	#SF-2019-01311
Automobile Holdings, LLC DBA Carroway Preowned of Minden	Minden, Louisiana	#SF-2019-01313
Sterling Automotive Group, Inc. DBA Sterling Premium Select	Broussard, Louisiana	#SF-2019-01314
BW Motors, L.L.C DBA Billy Wood's Automax	Monroe, Louisiana	#SF-2019-01316
Starling Street LLC	Las Vegas, Nevada	#SF-2019-01317
DC Ag, LLC DBA Big B Sales	Sicily Island, Louisiana	#SF-2019-01320
PRV Alexandria LLC DBA Primeaux RV Superstore	Alexandria, Louisiana	#SF-2019-01321
Mr. Good Guy Motors LLC	Monroe, Louisiana	#SF-2019-01322
Lake Charles Auto Plaza, Inc. DBA Louisiana Direct Auto	Lake Charles, Louisiana	#SF-2019-01326
Tony's Auto Sales, Inc. DBA Boulevard Motors	Baton Rouge, Louisiana	#SF-2019-01328
Prestige Casa del Auto, LLC	Baton Rouge, Louisiana	#SF-2019-01329
Guaranty Automotive Acceptance Company, III LLC	Baton Rouge, Louisiana	#SF-2019-01330
SBC Autos LLC	Bossier City, Louisiana	#SF-2019-01331
Bruckner Truck Sales, Inc.	Monroe, Louisiana	#SF-2019-01332
Bruckner Truck Sales, Inc.	Shreveport, Louisiana	#SF-2019-01333

Commissioner Hightower made a motion to ratify the motor vehicle sales finance licenses issued to these initial motor vehicle sales finance applicants. Commissioner Westbrook seconded this motion and it was unanimously approved.

Chairman Brandt called for a review of the GAP Administrator licenses issued.

The Executive Director reported the applications and supporting documentation were in order for the following initial GAP Administrator applicants.

GAP ADMINISTRATOR	CITY	LIC. #
DOWC Administration Services, LLC	Ringwood, New Jersey	#GA-2019-00148
Portfolio Services Limited, Inc.	Dallas, Texas	#GA-2019-00149
Partners Alliance Corporation	Poway, California	#GA-2019-00150

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Commissioner Lane made a motion a motion to ratify the GAP Administrator licenses issued to these initial GAP Administrator applicants Commissioner Westbrook seconded this motion and it was unanimously approved.					
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The Chairman called for a review of the licenses issued. Commissioner Hightower made a motion to ratify the licenses issued: motor vehicle sales finance, #SF-2017-01379, #SF-2018-01435 through #SF-2018-01440, #SF-2019-01229 through #SF-2019-01333; GAI Administrators, #GA-2019-00148 #GA-2019-00150, and GAP Administrator Agents, #GAA-2019-00134 through #GAA-2019-00140 Commissioner Westbrook seconded the motion and it was unanimously approved.					

The Executive Director reported on routine matters being handled by the staff and not requiring action by the Commission at this time.					

There being no further business, Commissioner LeBla seconded this motion and it was unanimously approved Chairman	anc made a motion to adjourn the meeting at d. Executive Director	t 11:25 a.m. Commissioner Krake			

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